

# *Where Do I Find My Customers??*

## **Getting Started with The Perfect Start!**

Are there 5... *immediate family members, in-laws, cousins, neighbors, friends or work associates* that would do you a favor to help you get your training? If so you are on your way....

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

If each of those people will invite 10-15 people to a Girlfriend Event, so that at least 5 attend you will complete your *Power Start!* You should book at least one to two from each of those events!

## ***Now What?? Think of the People You Know... With Skin!***

From your office or work?	Who does your hair?
From your high school?	Who is the receptionist at the salon?
From your college?	Who is your cleaning lady?
Who is your child's best friends mother?	Your Mother's best friend?
From your church?	From your children's activities?
Who checked you out at the grocery store?	Who is your florist?
Your husband's secretary or co-worker?	Who sold you your house?
Who is your dentist's receptionist?	Your doctor's nurse?
Who waited on you the last time you ate out?	Who is your bank teller?
Who sold you your last favorite outfit?	Who is the school secretary?
From community activities?	From your Bible Study?
Your best friends mother?	Your best friends sister?
Who fills your prescriptions?	The loan officer at the bank?
Who heads your PTA?	In your old neighborhood?
Your doctor's receptionist?	The nice lady at your cleaners?
Your sister's best friend?	Your brother's best friend?
Your children's teachers?	The lady you sat next to at the little league game?
Who sold you your glasses?	Who is in line at the grocery?
Your attorney? Accountant? Their staff?	The checker at the drugstore?
Your hobby or sports friends?	The people at your health club?
Your child's scout leader?	Your husband's friends wives?
Your travel agent?	Who gives your children music lessons?
The last person you met while shopping?	The person who sold you your last shoes?
Your pastor's wife?	The brides featured in the local paper?
The mother's you car pool with?	Your child's bus driver?
Your veterinarian's receptionist?	The person you met while _____?
Your aunt's best friend?	Your neighbor that you haven't actually met yet?
Who is looking for a new job?	Who just had a baby?
Who just got a divorce?	Who did you meet on vacation?

Call each of these people and ask them to book with you. Give them options, Girlfriend Events, Facials, On the Go, Trunk Show, Etc...